

# Risk Report 2015Q1



### Contents

The Risk Report has been prepared by Realkredit Danmark's analysts for information purposes only. Realkredit Danmark will publish an updated Risk Report quarterly.

The Risk Report offers an update on the performance of mortgage collateral supporting mortgage bonds and mortgage covered bonds (covered bonds) issued by Realkredit Danmark.

Contents of the report falls into two parts. The first part contains general market information relevant to the performance of mortgage collateral. The second part contains Realkredit Danmark specific information. Contents of the report are:

#### 1 Key Market Indicators

- House Prices
- · Homeowners Equity
- · Geographical Dispersion
- Unemployment and Real Wage Growth
- · Homeowner Affordability
- Foreclosures
- · Danish economic outlook

#### 2 Key Collateral Indicators

- Dispersions Loan to Value Ratios
- · Loan to Value Ratios and Borrower Classifications
- Mortgage Collateral Breakdowns Total, Capital Centre S and Capital Centre T
- Borrower Exposure to Interest Rates
- Arrears and Repossessions
- Over Collateralisation and Capitalisation
- · Supplementary Collateral
- Guarantees
- Market Risk Exposures and Liquidity



# **Key Market Indicators**

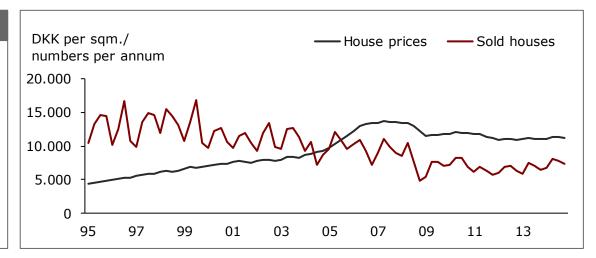
**General Market Information** 



## 1 House Prices and Homeowners Equity

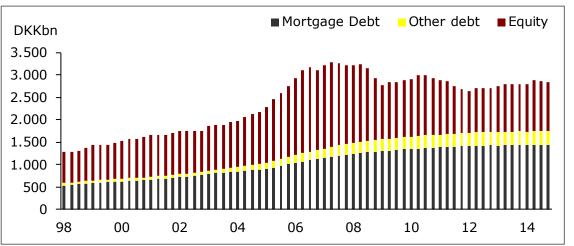
#### **House Price Trends**

- · House prices are slowly increasing
- The Danish Central Bank expects an increase in house prices of 3 – 3.5 per cent per annum from 2015 to 2017
- Number of houses sold is on the rise from a low level



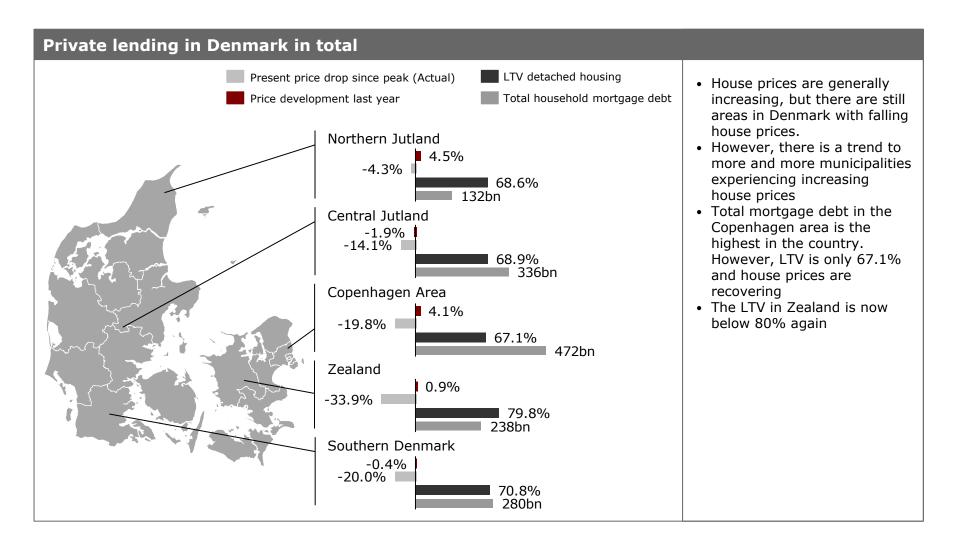
### **Homeowners Equity**

- Homeowners' equity was DKK 1,084 bn end 2014Q4
- Since the beginning of 2012 homeovners' equity has risen by DKK 156bn
- In the same period total lending increased by DKK 36bn and thus the total value of the housing stock has increased by DKK 192bn





# 1 Geographical Dispersion





## 1 Unemployment and Real Wage Growth

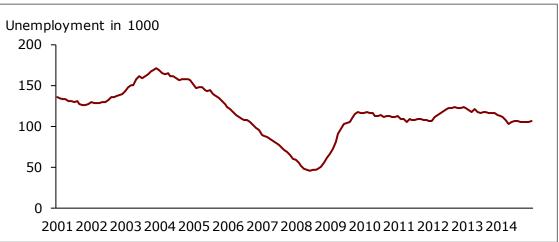
### **Real Wage Growth**

- Real wage growth in Q4 2014 stood at 1.03%.
- In the years 2010-2012 Denmark experienced a period of 2.5 years with negative growth rates



### Unemployment

- Net unemployment stood at 105,837 end Q4 2014 up from a historical low of 45,000 in mid 2008
- This is equivalent to an unemployment (net) rate of 4.0%. Gross unemployment rate<sup>1</sup> is 5.0% end Q4 2014



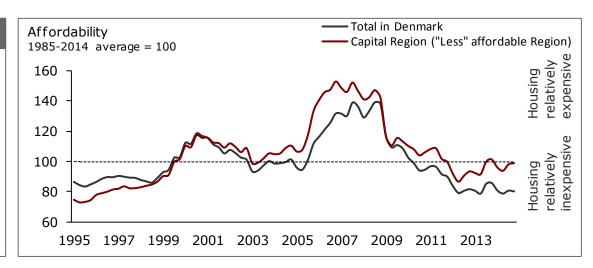
<sup>1.</sup> Gross unemployment rate defined as net unemployment plus persons in activation schemes



## 1 Homeowner Affordability and Foreclosures

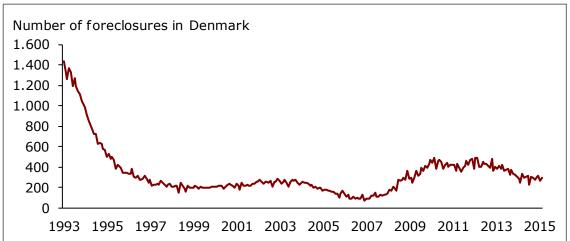
### **Homeowner Affordability**

- House price deflation and lower interest rates has made housing more affordable
- In Copenhagen, the affordability index is very close to 100



### **Foreclosures**

- The number of foreclosed properties in Denmark in March 2015 was 296
- The duration of a foreclosure is approx. 6 months from missed payments to completion





### 1 Political measures and outlook

Denmark Euro Zone	2014		2015		2016	
GDP	1.1	0.9	1.7	1.6	2.1	2.1
Private Consumption	0.6	1.0	1.6	1.8	2.0	1.1
Fixed investments	3.7	1.0	2.5	2.0	3.9	5.4
Export	2.6	3.7	3.3	4.5	4.9	4.2
Unemployment %	5.1	11.6	4.8	11.1	4.6	10.5

### **Danish Economy Outlook**

- The growth in the Danish as well as European economy was revised to 1.1 and 0.9 per cent in 2014, respectively
- The growth in the Danish and European economy is expected to increase to 1.7 per cent and 1.6 per cent, respectively, in 2015
- Interest rates are a key element in the household economy
- Lately, we have experienced negative interest rates in Denmark
- Denmark conducts a fixed-exchange-rate policy vis-à-vis the euro. Consequently, monetary and foreign-exchange policy is aimed at keeping the krone stable against the euro
- The QE programme from the ECB has put focus on Denmark and its high credit ranking (triple A)
- Further, when the SNB removed the floor, focus turned to the Danish peg
- As a consequence, the Danish Central Bank has lowered its key interest rates. Certificates of deposit rate currently stands at -0.75% p.a.
- We expect very low interest rates in the near future

Source: Danske Bank, December 2014

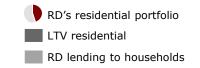


# **Key Collateral Indicators**

Realkredit Danmark Specific Information

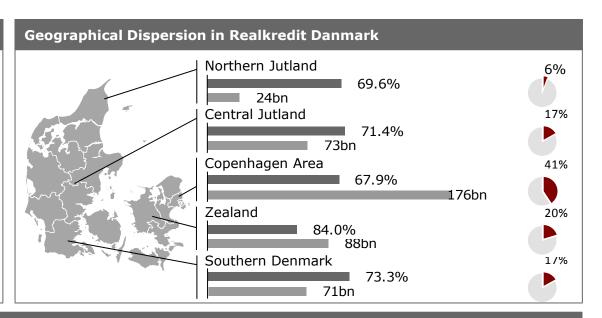


## 2 Dispersion and Loan to Value Ratios



#### Dispersion of RD's residential portfolio

- RD's loan portfolio is concentrated in the Copenhagen area and on Zealand where prices have been reduced the most
- Homeowner equity remains highest in the Copenhagen area which also is the region with the smallest LTV
- The affordability ratio in the capital region is rising and is now very close to index 100



#### **Loan To Value Ratios**

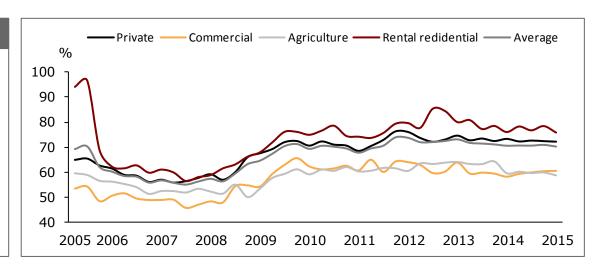
- Covered bonds are secured by a first claim on the mortgage collateral and the reserves of the issuer
- LTV ratios of the mortgage collateral are maximised by legislation at 80% in residential segments and 60% in commercial segments (70% if the outmost 10% are secured by additional collateral). Lending beyond these limits is prohibited
- LTV ratios are monitored on an ongoing basis based on current market values of the property and current prepayment value of the mortgages
- 34% of mortgage collateral securing covered bonds issued by Realkredit Danmark has a current LTV ratio of 20% or less. More than 63% has a current loan to value ratio lower than 40%
- Foreclosure costs are typically less than 15% of the outstanding loan balance



### 2 Loan To Value and Borrower Classifications

#### Loan to Value

- Average loan to value ratios across market segments are 70% in Q1 2015 compared to 71% in Q1 2014
- LTV's for Commercial and Agriculture are based on few observations to confirm correct price levels



### **Borrower Classifications**

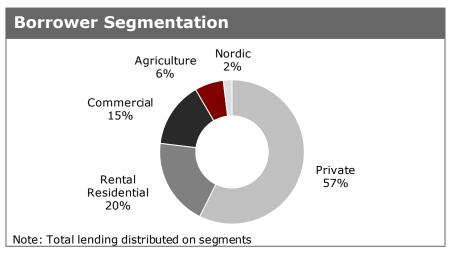
- Borrowers' financial strength is classified on a scale from 1 to 11, 1 being the highest score
- Approx. 7bn of total lending is secured by mortgages above the 80% LTV limit for which the borrowers' financial strength is classified 8-11 — equivalent to 1% of the portfolio

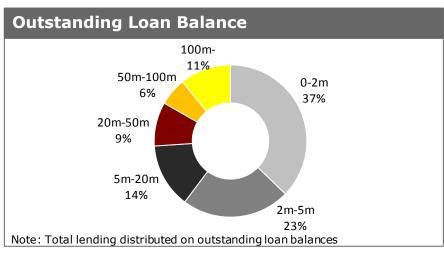
DKKbn	Rating Category (Scaled 1-11)							
LTV	1-3	4-7	8-11	Total				
0-20 %	54	186	19	259				
20-40 %	37	159	18	214				
40-60 %	24	119	15	157				
60-80 %	11	61	9	81				
> 80 %	8	26	7	42				
Total	134	551	68	753				

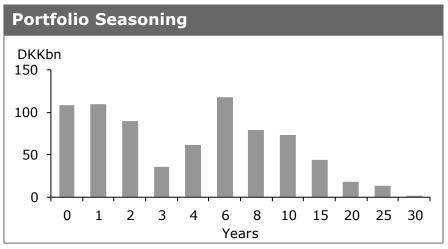
Note: RD total



# 2 Collateral Breakdowns — Total portfolio



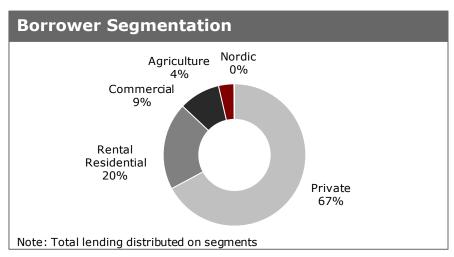


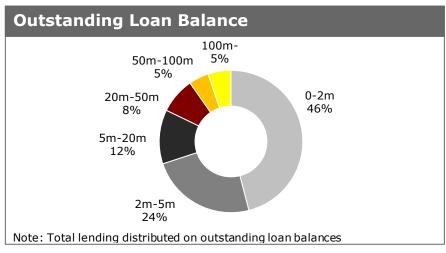


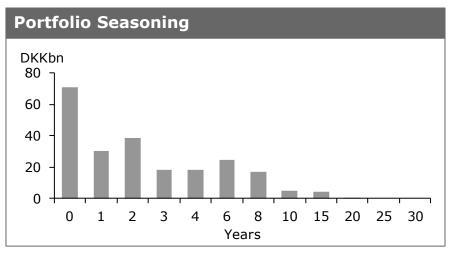
Outstanding Debt in DKKbn by LTV ratio							
Segment	0-20%	20- 40%	40- 60%	60- 80%	>80%	Total DKKbn	
Private	139	122	93	55	24	432	
Commercial	45	39	28	8	5	124	
Agriculture	19	16	10	3	1	48	
Rental Residential	56	38	26	15	13	149	
Weighted dist.	34%	28%	21%	11%	6%	100%	
Total, DKKbn	259	214	157	81	42	753	
Average LTV: 70.3%							



# 2 Collateral Breakdowns — Capital Centre S



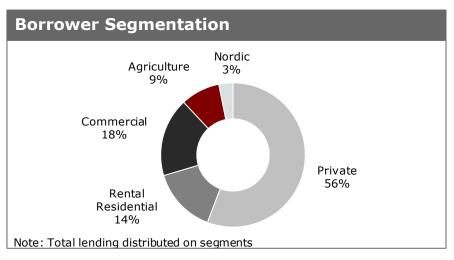


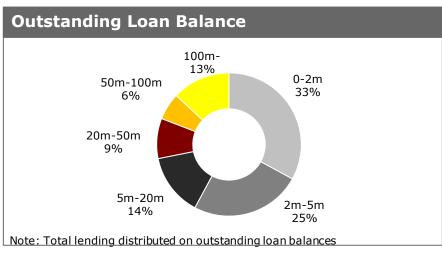


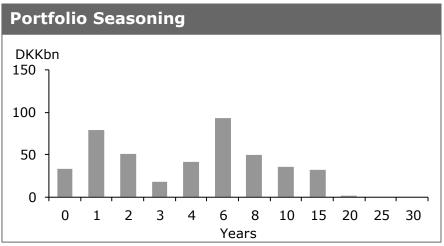
Outstanding Debt in DKKbn by LTV ratio							
Segment	0-20%	20- 40%	40- 60%	60- 80%	>80%	Total DKKbn	
Private	48	44	34	20	7	152	
Commercial	7	6	5	2	1	21	
Agriculture	3	3	2	1	0	8	
Rental Residential	21	12	7	4	3	45	
Weighted dist.	34%	29%	21%	11%	5%	100%	
Total, DKKbn	78	65	47	26	11	227	
Average LTV: 67.3%							



# 2 Collateral Breakdowns — Capital Centre T







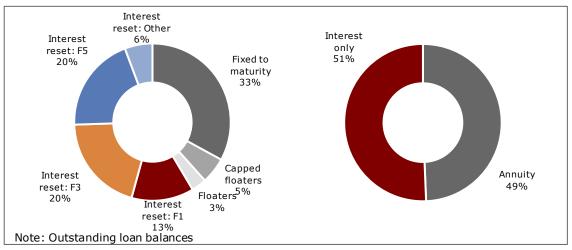
Outstanding Debt in DKKbn by LTV ratio									
Segment	0-20%	20- 40%	40- 60%		>80%	Total DKKbn			
Private	77	68	53	32	14	244			
Commercial	34	30	20	5	2	90			
Agriculture	15	12	8	3	1	38			
Rental Residential	21	18	14	8	5	65			
Weighted dist.	33%	29%	22%	11%	5%	100%			
Total, DKKbn	146	127	95	47	22	437			
Average LTV: 69.0%									



### 2 Borrower Exposure to Interest Rates

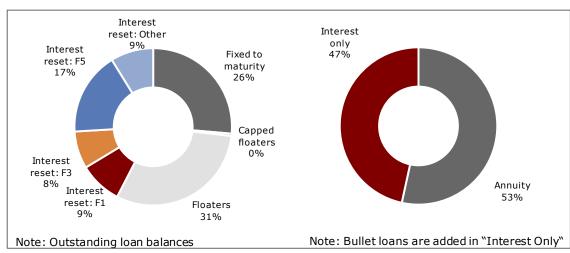
### **Private Segment**

- Homeowners must be able to service a 30-year fixed rate annuity loan for Realkredit Danmark to underwrite
- Originally, fixed rate mortgages were standard in the Danish market, but now interest reset is accounting for 59
- Expectations are for this percentage to decline since fixed rates are now only 2% and FlexKort® (floater) is offered as an alternative to interest reset loans
- Negative interest rates are now a reality for F1 – and floaters' floor of 0% p.a. seems soon to be effective



### **Corporate Segments**

- 26% of all lending in corporate segments is fixed rate to maturity
- 74% are either interest reset (typically, rates are reset every year or every third year) or floating rate (base rates are either 6M CIBOR, 3M EURIBOR or 6M CITA)
- Bullets and Interest only loans make up 47% of corporate lending

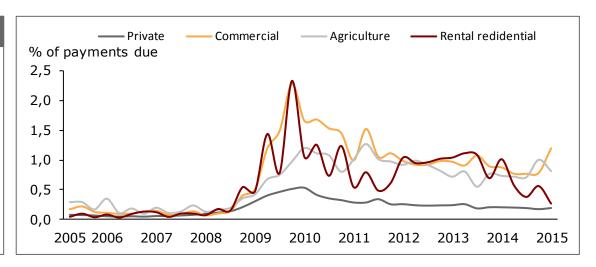




## 2 Arrears and Repossessions

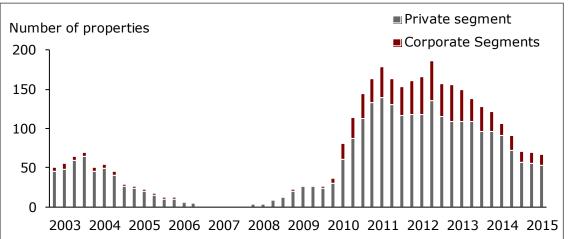
### Arrears (3 months)

- Total arrears stood at 0.39% end Q1 2015
- Arrears are rather volatile in the Rental residential segment. However, arrears are down considerably from Q4 2009
- Arrears in the Commercial segment has increased to 1.2% due to single a few individual loans.
- Arrears in the Private segments have been rather stable around 0.2% for the last years



### Repossessions

- The stock of repossessed properties stood at 67 end Q1 2015 — down 3 from Q4 2015
- This compares to a total stock of mortgage collateral of 485,062

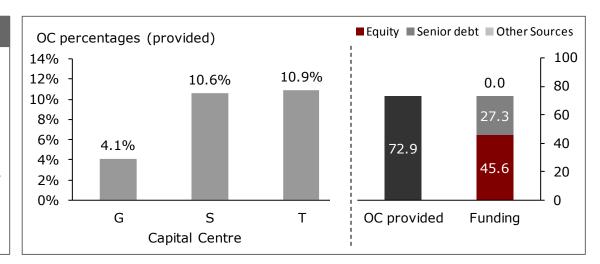




# 2 Over Collateralization and Capitalization

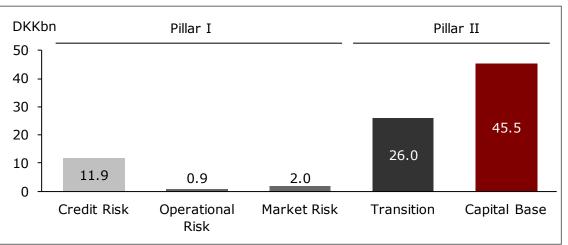
#### **Over Collateralisation**

- Covered bonds issued by Realkredit Danmark are secured by mortgage collateral and reserves
- Reserves are invested in government exposures, covered bonds and bank exposures
- In case of bankruptcy Over Collateralisation will also be comprised by bondholders preferential claim



### Capitalisation

- The solvency ratio stood at 11.7% end Q1 2015 (CRD definition)
- Realkredit Danmark has been issuing senior debt since Q1 2012 to strengthen the capital base

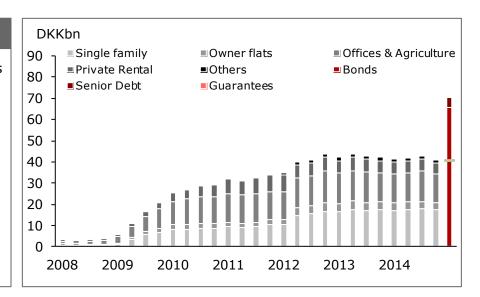




## Supplementary Collateral — Total in S and T

#### **Buffer in Capital Centres S and T**

- End Q1total OC provided was DKK 70.3bn in Capital Centres S and T of which 27.3bn was funded by Senior debt
- Supplementary Collateral of DKK 39.4bn is required end Q1 2015 in Capital Centres S and T
- Loss Guarantees of DKK 10.0bn are utilised
- Buffer for further growth in need for supplementary Collateral in Capital Centres S and T is DKK 40.8bn
- If the OC is insufficient to comply with Supplementary Collateral requirements, RD can transfer OC from the General Capital Centre or write Loss Guaranties within the 15% limitation of issued bonds



### **Supplementary Collateral requirements**

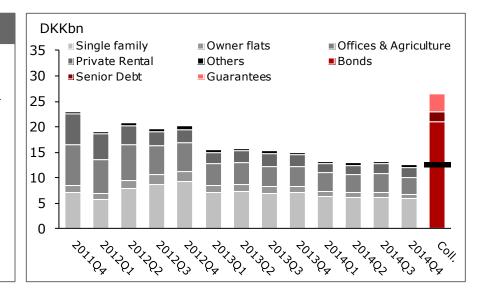
- If LTV limits are breached during the term of the loan the mortgage loan will only be eligible with the part that comply with the LTV limits. If eligible collateral is insufficient, Supplementary Collateral must be provided
- Increased need for Supplementary Collateral is due to
  - House price deflation
  - Properties selected for supervision
  - Refinancing and remortgaging of loans
  - Increased market value on bonds
- Loss Guaranties and eligible bonds can be used as Supplementary Collateral (bonds which also are used to comply with the solvency requirement) but no other asset types are eligible



## Supplementary Collateral — S

#### **Buffer in Capital Centre S**

- End Q1 2015 total OC provided was DKK 22.9bn in Capital Centre S of which 1.9bn was funded by Senior debt
- Supplementary Collateral of DKK 11.8bn is required end Q1 2015 in Capital Centre S
- Loss Guarantees of DKK 3.5bn are utilised
- Buffer for further growth in need for supplementary Collateral in Capital Centre S is DKK 14.6bn
- If the OC is insufficient to comply with Supplementary Collateral requirements, RD can transfer OC from the General Capital Centre or Capital Centre T or write Loss Guaranties within the 15% limitation of issued bonds

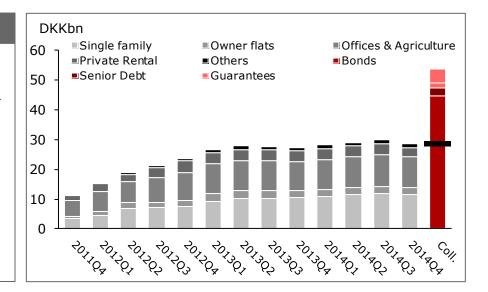




# Supplementary Collateral — T

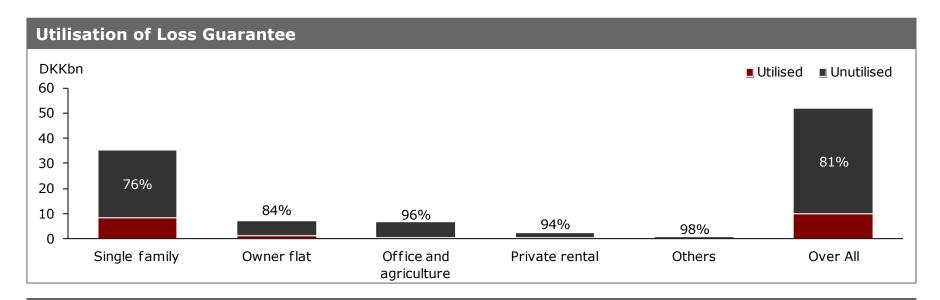
#### **Buffer in Capital Centre T**

- End Q1 2015 total OC provided was DKK 47.4bn in Capital Centre T of which 25.4bn was funded by Senior debt
- Supplementary Collateral of DKK 27.6bn is required end Q1 2015 in Capital Centre T
- · Loss Guarantees of DKK 6.4bn are utilised
- Buffer for further growth in need for supplementary Collateral in Capital Centre T is DKK 26.2bn
- If the OC is insufficient to comply with Supplementary Collateral requirements, RD can transfer OC from the General Capital Centre or Capital Centre S or write Loss Guaranties within the 15% limitation of issued bonds





### Guarantees — Total

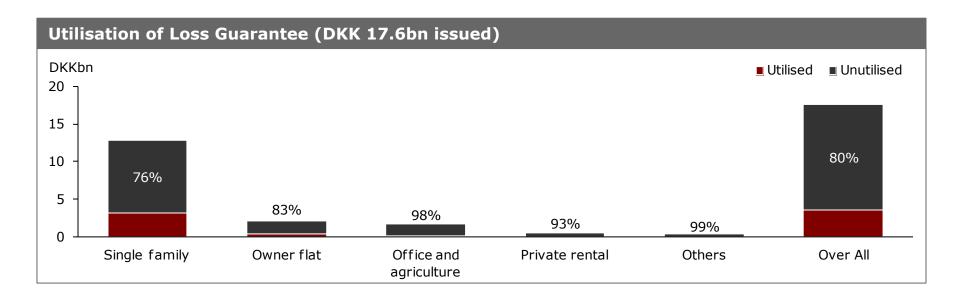


### Loss Guarantees issued by Danske Bank (DKK 52.0bn)

- RD loans disbursed through Danske Bank has a Loss Guarantee
- Loss Guarantees covers the outmost LTV limited to 20% of the maximum lending corresponding to LTV from 60–80% for Single Family Housing and 40–60% for Corporate and Holiday Housing
- Maturity of 8 years with an amortization equivalent to the covered loan
- Loss Guarantee covers losses obtained from forced sales including costs

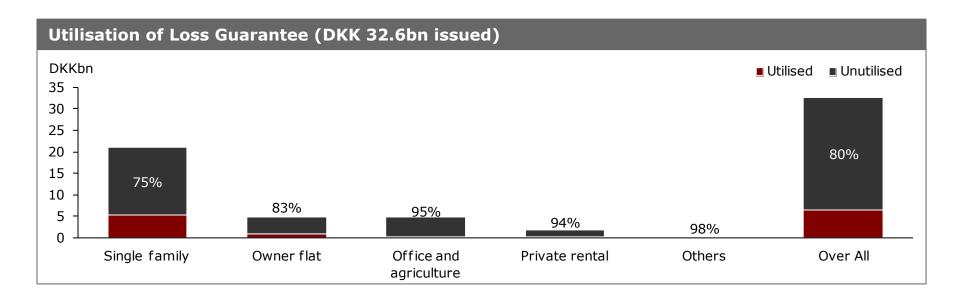


### Guarantees — S





### Guarantees — T

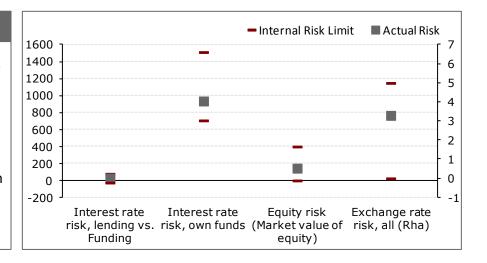




# 2 Market Risk Exposure and Liquidity

### **Market Risk Exposures**

- Realkredit Danmark operates subject to the specific balance principle
- In adherence with the principle Realkredit Danmark issues covered bonds on a daily basis to match loan origination and employs a pass through structure i.e. bond terms mirror loan terms
- Market risk exposures are, therefore, limited. End Q1 2015 interest rate risk on lending vs. funding stood at DKK 28.1m
- Derivatives are not employed for hedging imbalances on lending and funding





### Disclaimer

This publication has been prepared by Realkredit Danmark for information purposes only and should be viewed solely in conjunction with the oral presentation provided by Realkredit Danmark. It is not an offer or solicitation of any offer to purchase or sell any financial instrument. Whilst reasonable care has been taken to ensure that its contents are not untrue or misleading, no representation is made as to its accuracy or completeness and no liability is accepted for any loss arising from reliance on it. Danske Bank, its affiliates or staff, may perform services for, solicit business from, hold long or short positions in, or otherwise be interested in the investments (including derivatives), of any issuer mentioned herein. The Equity and Corporate Bonds analysts are not permitted to invest in securities under coverage in their research sector. This publication is not intended for retail customers in the UK or any person in the US. Realkredit Danmark A/S is a subsidiary company of Danske Bank A/S. Danske Bank A/S is authorised by the Danish Financial Supervisory Authority and subject to limited regulation by the Financial Services Authority (UK). Details on the extent of our regulation by the Financial Services Authority are available from us on request. Copyright (C) Realkredit Danmark A/S. All rights reserved. This publication is protected by copyright and may not be reproduced in whole or in part without permission.